

Republic of Turkey Prime Ministry

Investment Support and Promotion Agency of Turkey ISPAT

> Investment Environment of Turkey

Ahmet Cüneyt Selçuk

Chief Project Director



















AGENDA

- The Agency
- Turkey with some key figures
- Top reasons to invest in Turkey
- FDI in Turkey

The Agency

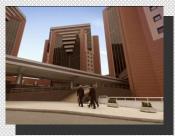


REPUBLIC OF TURKEY PRIME MINISTRY INVESTMENT SUPPORT AND PROMOTION AGENCY





ANKARA



ISTANBUL

Attached to the Prime Ministry and Reports directly to the Prime Minister

2 offices (Ankara - Istanbul)

Established in 2007

Private sector approach

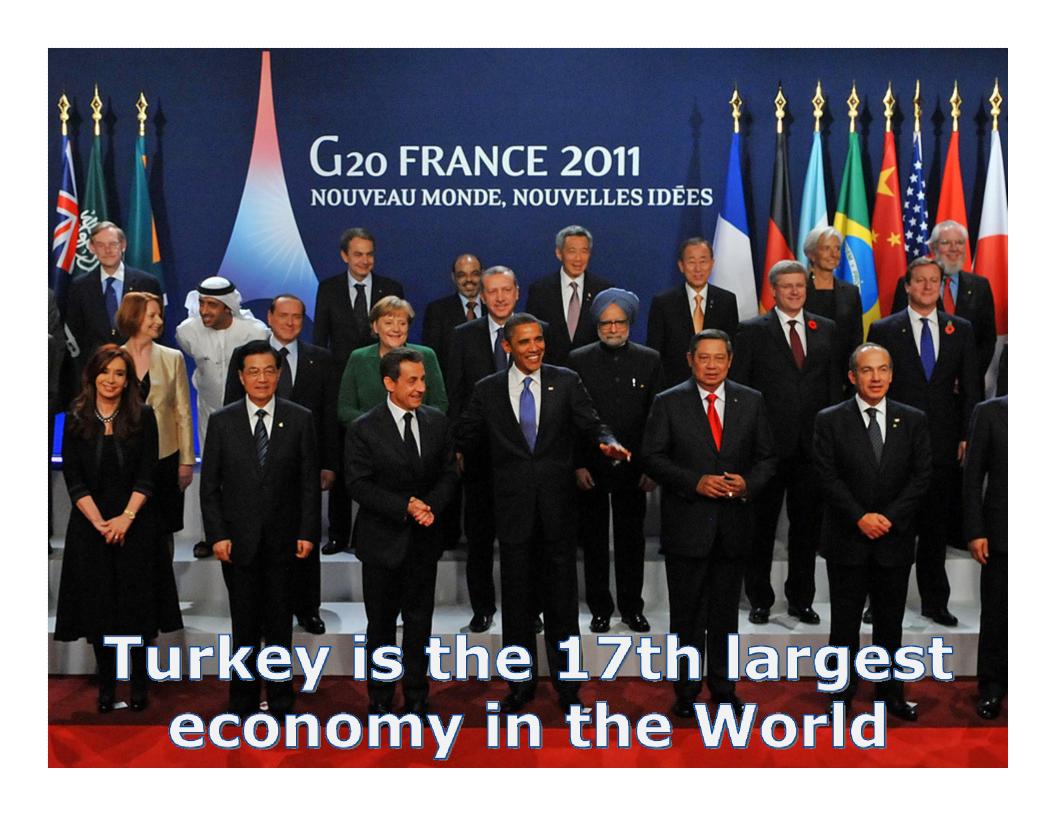
Multi-lingual, professional and dedicated project directors

Guidance on; Laws, Regulations, Site Selection, Sectoral Reports, Local Market Players, Potential Partners...





Turkey with some key figures...







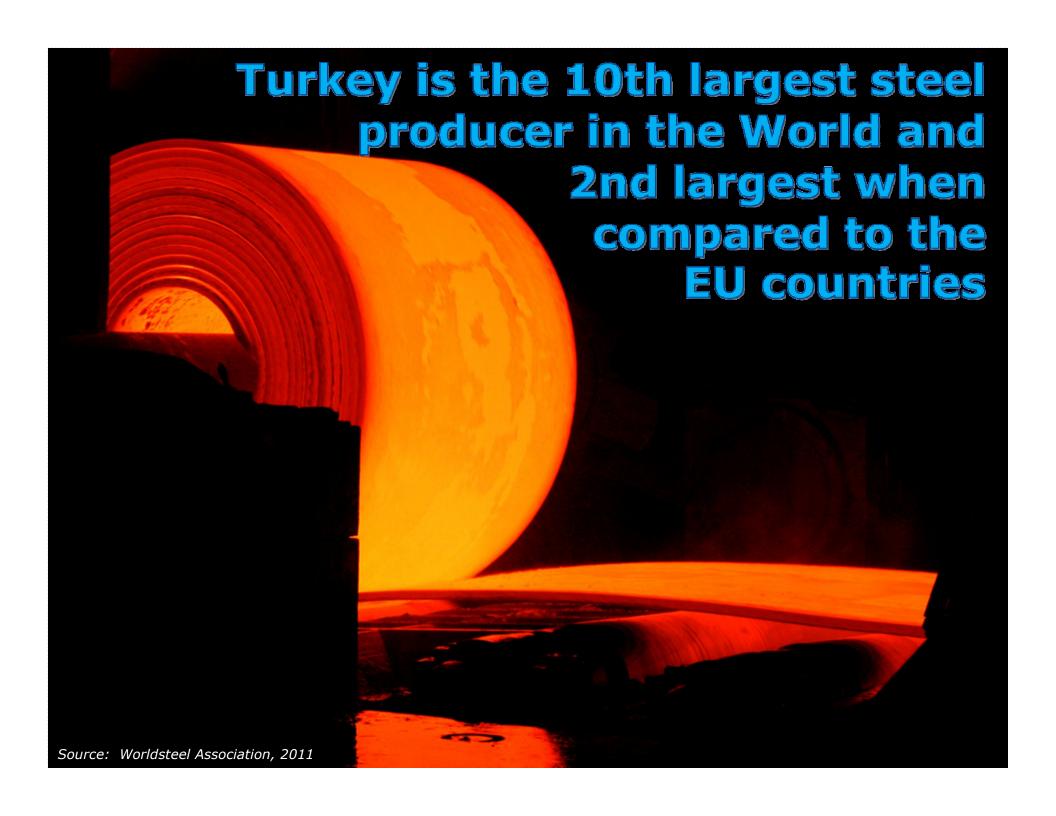
young generation



Turkey is the largest youth population when compared to the EU countries







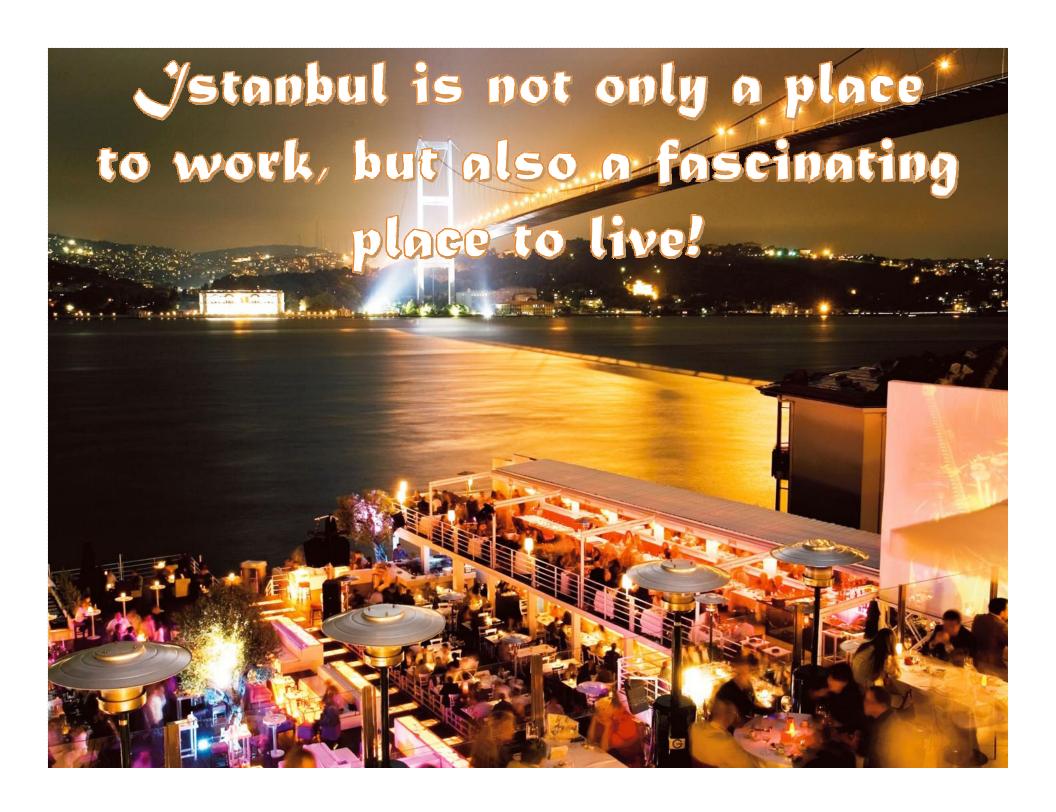
- Turkish Airlines is one of the fastest growing airlines in Europe
- TK is named as the best airline in Europe by Skytrax is 2011



118 million airline passengers in Turkey (2011)







Top reasons to invest in Turkey

GDP

2010 GDP (Current Prices, Billion \$)

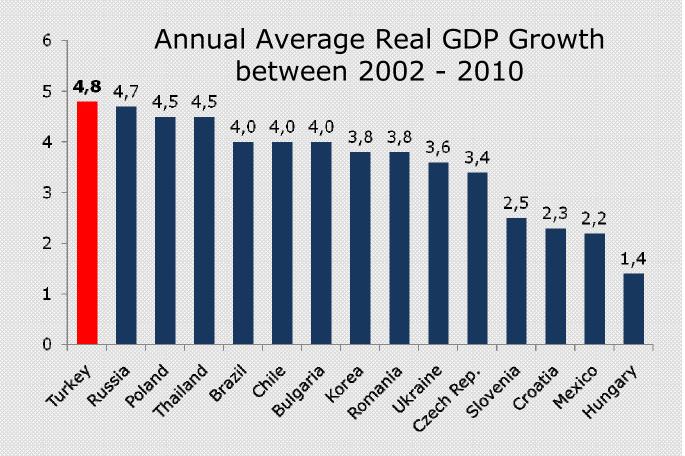
One of the biggest economies in the region





GDP Growth

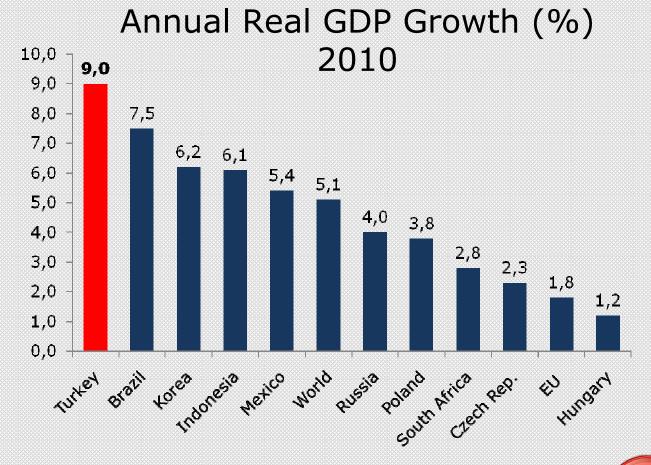
One of the fastest growing economies in the World





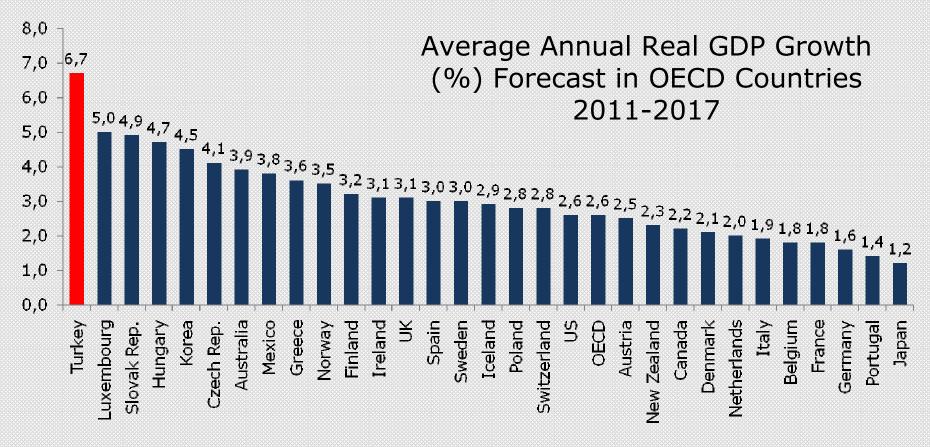
GDP Growth in 2010, 2011

%9 growth in 2010, %9.6 growth in 2011





GDP Growth, future projection

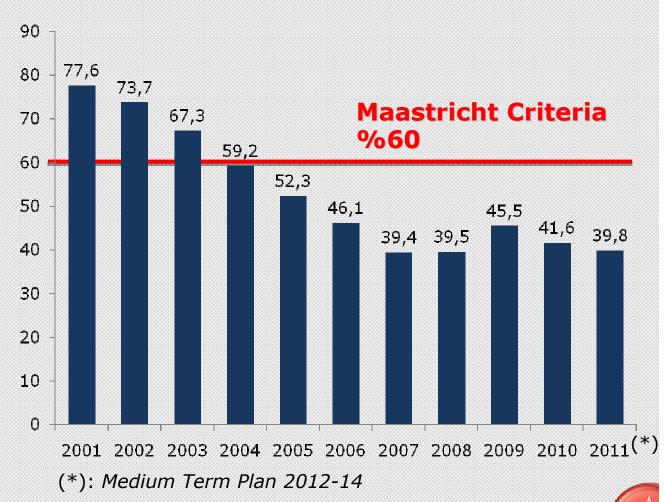


Turkey will be the fastest growing economy among the OECD countries



General Government Gross Debt Stock

Turkish Government's gross debt stock to GDP ratio was only %41,6 in 2010 (EU 27 average %80,2)



invest.gov.

Source: Eurostat, Treasury

General Government Budget Balance

Turkish
Government's
budget
balance to
GDP ratio was
only -%3,3 in
2010 (EU 27
average -%6,6)



Source: Eurostat, Treasury

Exports and Tourism Revenues

Turkey's
2011
exports
reach an
all-time
high of
USD 134.5
billion



Over 20 billion \$ of annual tourism revenues

invest.gov.tr

Source: TURKSTAT

EU Customs Union and FTAs

Turkey has the 5th most liberal trade policies in the world (World Trade Indicators 2010)

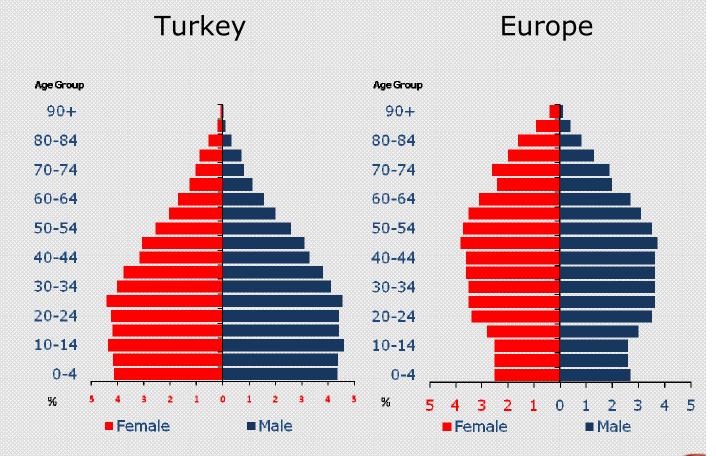
- Customs Union with the EU
- Free Trade Agreements with 21 countries:
 - 1. Albania
 - 2. Bosnia & Herzegovina
 - 3. Croatia
 - 4. Egypt
 - 5. Georgia
 - 6. Iceland
 - 7. Israel
 - 8. Lichtenstein
 - 9. Macedonia
 - 10. Morocco
 - 11. Norway

- 12. Palestine
- 13. Switzerland
- 14. Syria
- 15. Tunisia
- 16. Montenegro
- 17. Serbia
- 18. Chile
- 19. Jordan
- 20. Lebanon *
- 21. Mauritus *



Population Pyramid

Half of the population in Turkey is under the age of 29.7



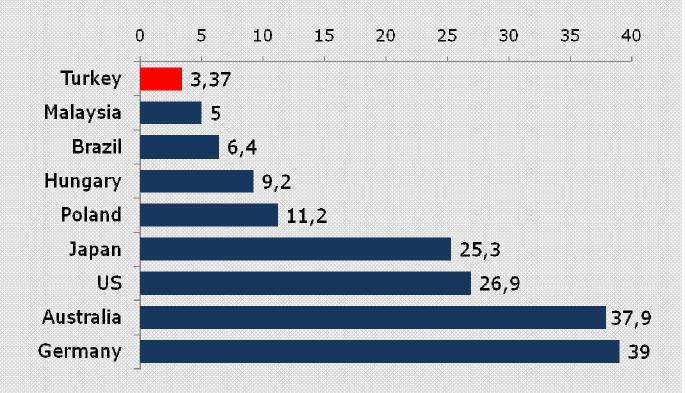


Source: UN and TURKSTAT, 2010

Cost of Labor

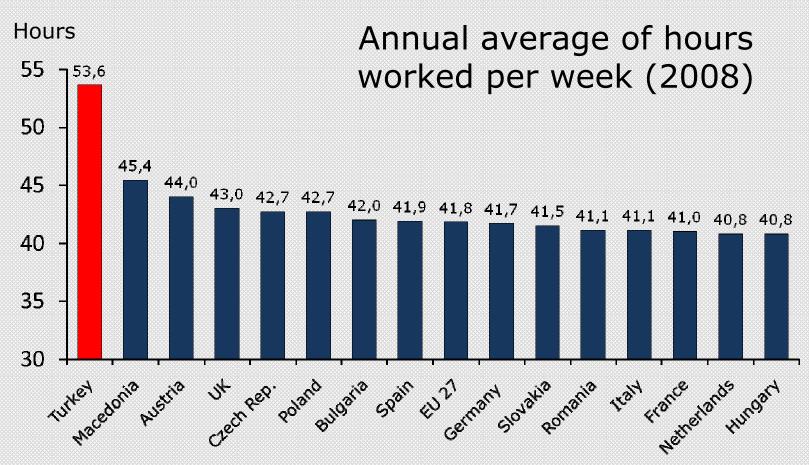
Labor Cost Per Hour (\$US) 2010

Turkey has a very cost effective and cost competitive labor force





Dedicated and hard working labor force



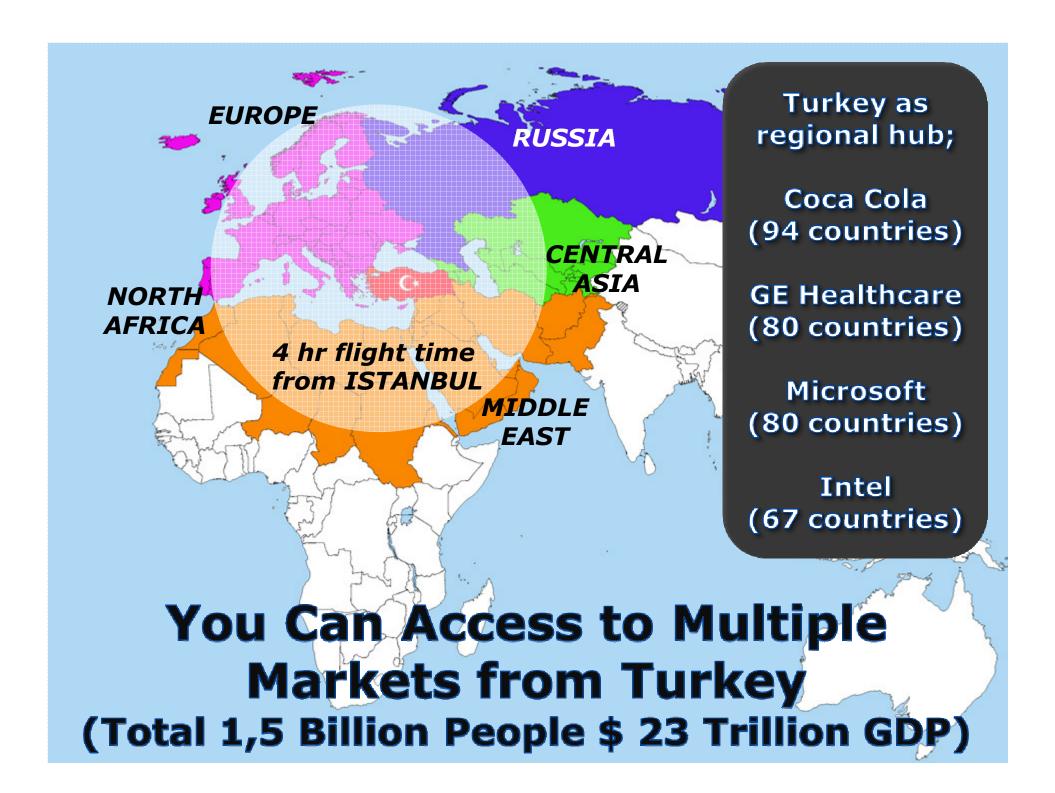


GDP Per Capita

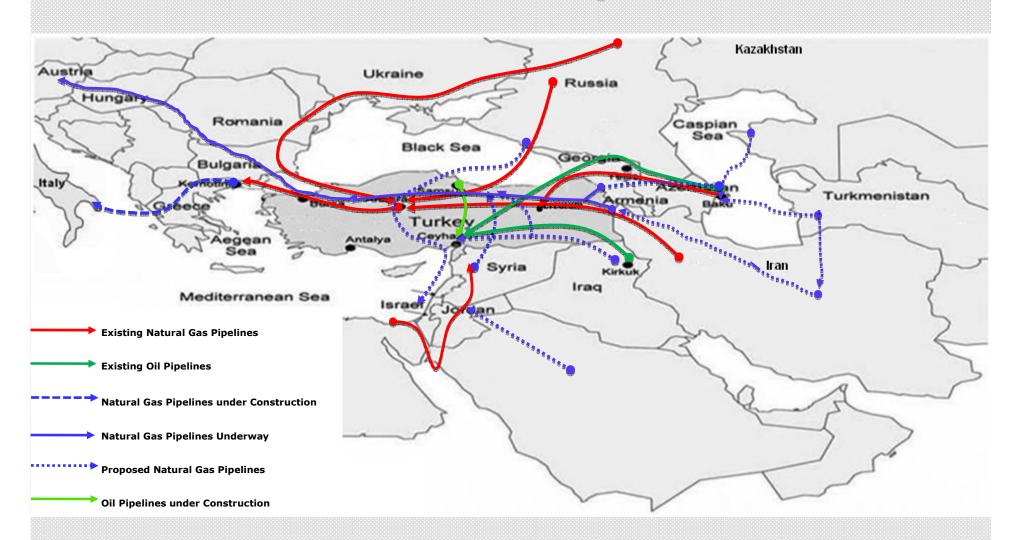
Welfare in Turkey has been tripled in the last 8 years







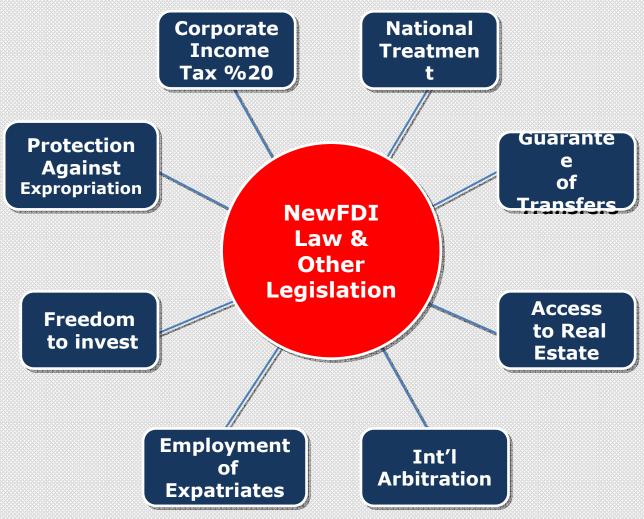
Oil and Gas Pipelines



Turkey As An Energy Corridor And
Terminal invest.gov.tr



Structural Reforms





Investment Incentives

A new and attracting incentive system

- 1. General Incentive System
- 2. Large Scale Investments
- 3. Region and Sector-Based Incentive System

also;

Research and Development Supports, Support for SMEs, Industrial Thesis Program, Loans for Technology Development Projects, Training Support, State Incentives for Export



Investment Incentive Scheme



The Incentives Granted According To The Region, Sector and The Scale of The Investment:

- Reduced Corporate Tax: between 2-10%
- Social Security Premium Contribution for Employers up to 7 years
- Interest Support
- Land allocation for investments



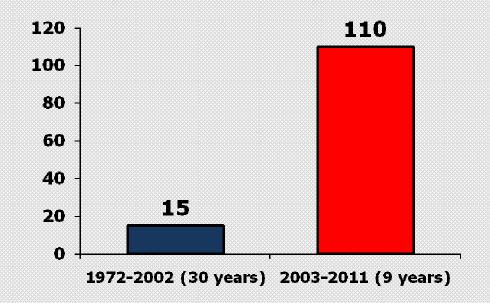


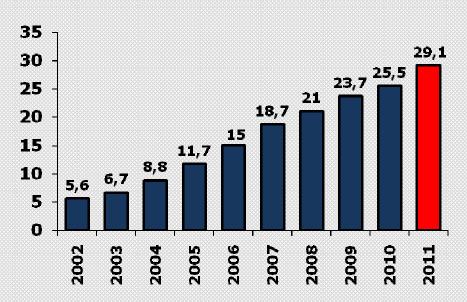
FDI in Turkey

FDI inflows to Turkey

FDI Inflows (\$ billion)

Number of Companies with Foreign Capital (Thousand)







Top 10 Investors in Turkey in 2011

(Million \$)
2,235
2,230
1,573
1,474
1,403
1,265
985
895
759
520

SECTORS	(Million \$)
1) Financial Intermediation	5,900
2) Electricity, Gas, Water Supply	4,246
3) Manufacturing	3,355
4) Real Estate, Renting, Business Services	556
5) Wholesale and Retail Trade	523
6) Construction	311
7) Transports, Storage and Communication	238
8) Health and Social Work	232
9) Mining and Quarrying	148
10) Education	68

Source: The Central Bank of Turkey, UNCTAD

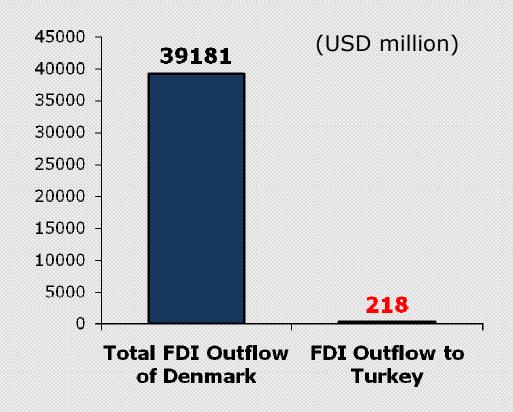


Danish FDI to Turkey

Turkey's share in Denmark's total FDI outflow is less than one percent (2005-2010).

Currently there are 548 companies in Turkey with Danish capital (2011).

Those firms are operating mainly in Real Estate, Construction, Trade, Hotels and Restaurants sectors.





Some International Investors in ICT & Electronics





















































Some International Investors in FMCG & Retail



























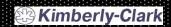






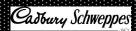












































Some International Investors in Different Sectors





































FOR MORE POWER TO YOUR GLOBAL BUSINESS PUSH THE BUTTON



INVEST IN TURKEY

Thank you for your attention..

