



**INVEST IN:
SUSTAINABLE
FUTURE TOGETHER
TURKEY-AFRICA**



FOREIGN ECONOMIC RELATIONS BOARD OF TURKEY (DEİK)

GLOBAL HORIZON OF THE TURKISH BUSINESS COMMUNITY

Upon its establishment in 1986, the Foreign Economic Relations Board of Turkey (DEİK) was assigned with the following tasks: to organize and manage the foreign economic relations of the Turkish private sector, in particular with respect to foreign trade, international investments, services, contracting and logistics; to analyze investment opportunities at home and abroad; to help boost the country's exports, and to coordinate similar business development activities.

In 2014, DEİK was restructured, and with law No: 6552 of 11 September 2014 assigned the task of “conducting the foreign economic relations of the Turkish private sector”, to become “business diplomacy” organization comprising Business Councils, Founding Institutions and individual members that represent Turkey's business community and its leading entrepreneurs, contributing to the functioning of the institution on a ‘voluntary basis’.

As of March 2019, DEİK has 97 founding institutions and 146 business councils, and approximately 1.000 member companies which form these councils, as well as 2.000 representatives from the member companies.



Discover
the potential

PROMOTING TURKISH TRADE & INVESTMENT IN AFRICA

- Driving Turkish engagement with Africa
- Plays a catalytic role to strengthen Turkey-Africa trade, economic and cultural ties
- Linked with 50 counterpart organisations in 45 African countries by establishing bilateral business council mechanism acknowledged by the relevant Ministries
- Facilitation of information exchange and tie-up with investment promotion agencies and regional institutions (African Union, NEPAD, African Development Bank, ECOWAS & COMESA)
- DEİK is in coordination with Ministry of Trade and Ministry of Foreign Affairs to implement Turkey's Africa strategy
- Turkey-Africa Business Councils organize multi-lateral business forums, trade missions, b2b meetings, workshops, seminars and panels



Business Diplomacy Organization

www.deik.org.tr | africa@deik.org.tr

TURKEY-AFRICA BUSINESS COUNCILS CONCLAVE

- Trade & Investment Financing Seminars with Turkish Eximbank, African Development Bank, Islamic Development Bank, World Bank, Turkish Banks which has large network of correspondent banks in Africa and other International Financial Institutions
- Turkey-Africa Economic and Business Forums in Istanbul, Turkey in cooperation with Turkish Ministry of Trade and African Union Commission. The two sessions of the Forum held in 2016 and 2018 gathered over 50 guest Ministers and 3.000 business persons along with heads of Governments and regional organizations. www.turkeyafricaforum.org
- Turkey-ECOWAS Economic and Business Forum held on 22-23 February 2018 in Istanbul, Turkey with the participation of 15 guest Ministers from ECOWAS member states and over 1.000 business people.
- Private Sector Delegations to 21 African countries accompanying President of Turkey and Ministers during 2014-2018 term.
- 46 out of 567 business events were organized in African countries during 2017-2018 term.



“WIN-WIN POLICY”

Economic Partnership

- Trade and Economic Cooperation Agreements with 38 African Countries
- Health Cooperation Agreements with 20 African Countries
- Free Trade Agreements with 4 African Countries
- Reciprocal Protection of Investment Agreements with 26 African Countries
- Prevention of Double Taxation Agreements with 11 African Countries
- 21 percent share of African Countries in the overall International Business Volume of Turkish Contractors (share of North Africa is 19%)

TURKEY'S PRESENCE IN AFRICA

 Trade and Economic Cooperation Agreements with **38** African Countries

21% Share of African Countries in the overall International Business Volume of Turkish Contractors

100.000 JOBS 

“WIN-WIN POLICY”

Institutional Capacity

- The number of Turkish Embassies in Africa: 42
- The number of African Embassies in Ankara, Turkey: 36
- The number of Turkish Trade Counsellor Offices in Africa: 26
- The number of Coordination Offices of Turkish Cooperation and Coordination Agency (TİKA) in Africa: 21
- The number of Turkish Cultural Centers of Yunus Emre Foundation (YEF) in Africa: 8
- Turkish Airlines (THY) fly to 55 destinations in 37 countries in the continent.
- Turkish Maarif Foundation (TMF) has currently 17 schools with more than 9.000 students in Africa.

TURKEY'S PRESENCE IN AFRICA

42 Turkish Embassies in Africa **36** African Embassies in Ankara, Turkey **26** Turkish Trade Counsellor Offices in Africa

TURKISH AIRLINES fly to **60** destinations in **40** countries in the continent

21 Coordination Offices of Turkish Cooperation and Coordination Agency (TİKA) in Africa **8** Turkish Cultural Centers of Yunus Emre Foundation (YEF) in Africa

 **TURKIYE MAARİF VAKFI** **17** schools / **9.000** students in Africa

TURKEY'S PRESENCE IN AFRICA

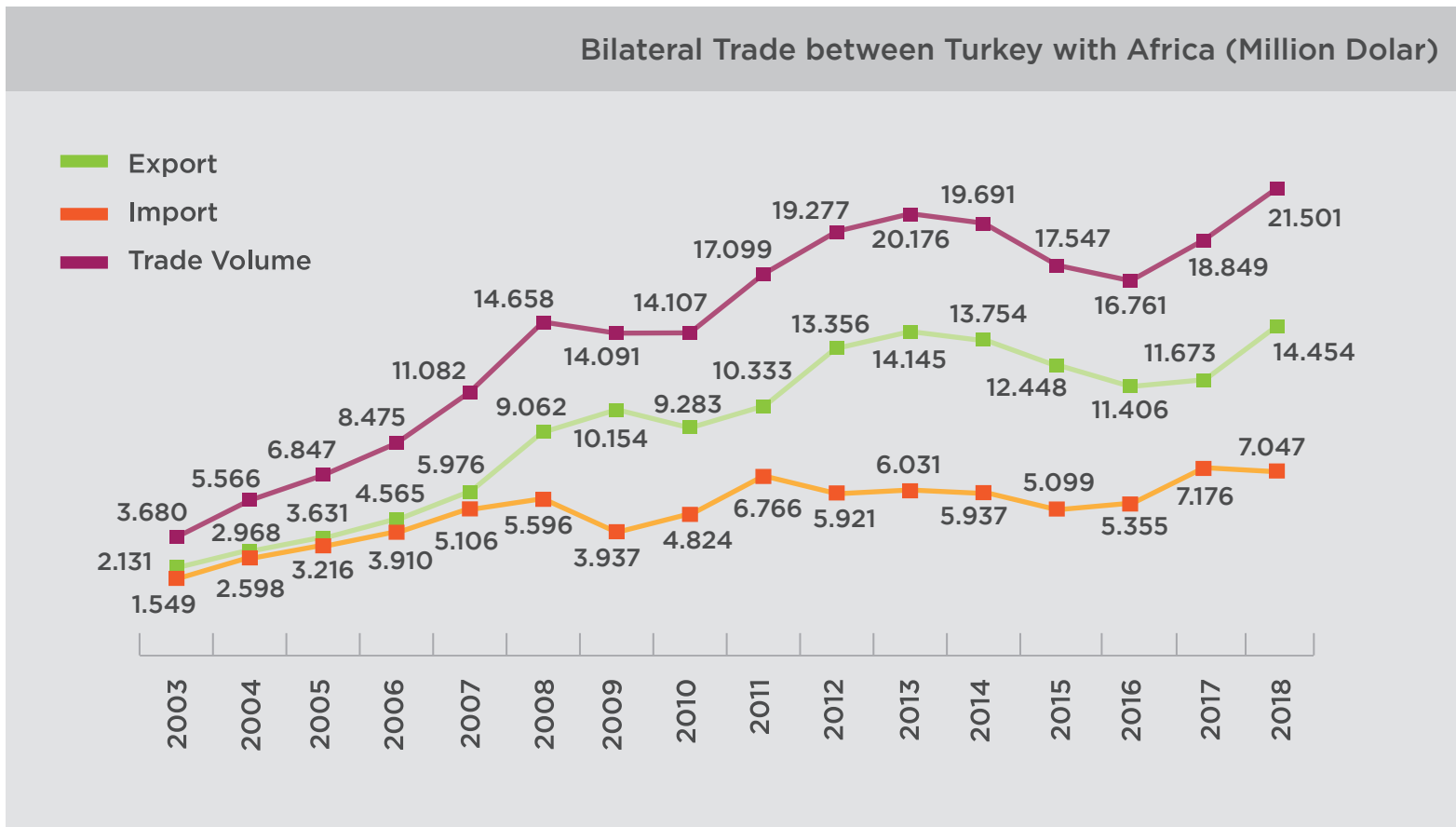
Official Visits

President H.E. Recep Tayyip Erdoğan, since he has taken office in 2014, has visited 21 African countries:

- Somalia
- Djibouti
- Ethiopia
- Cote d'Ivoire
- Ghana
- Guinea
- Nigeria
- Uganda
- Kenya
- Tanzania
- Mozambique
- Madagascar
- Sudan
- Chad
- Tunisia
- Algeria
- Mali
- Mauritania
- Senegal
- Zambia
- South Africa
- Gambia



TURKEY'S PRESENCE IN AFRICA



TURKEY'S PRESENCE IN AFRICA

Turkey's Imports from Africa, First 15 Products (US Dollar thousand)

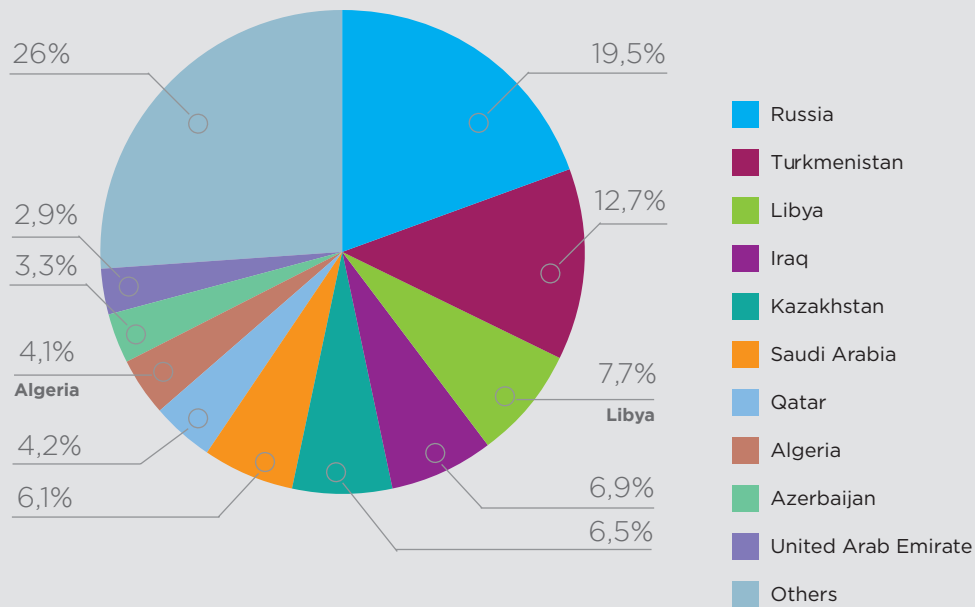
	2018
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral	1.509.844
Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad	828.732
Fertilisers	500.559
Plastics and articles thereof	422.444
Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	356.759
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals	322.233
Iron and steel	265.056
Cocoa and cocoa preparations	258.821
Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal	220.347
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	202.519
Cotton	198.967
Articles of apparel and clothing accessories, not knitted or crocheted	164.754
Organic chemicals	157.067
Residues and waste from the food industries; prepared animal fodder	155.450
Ores, slag and ash	132.271

Turkey's Exports to Africa, First 15 Products (US Dollar thousand)

	2018
Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	1.660.360
Iron and steel	1.514.450
Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	1.044.381
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television	894.332
Articles of iron or steel	799.824
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral	782.017
Plastics and articles thereof	726.955
Preparations of cereals, flour, starch or milk; pastrycooks' products	439.382
Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings;	355.587
Articles of apparel and clothing accessories, knitted or crocheted	306.356
Salt; sulphur; earths and stone; plastering materials, lime and cement	295.987
Articles of apparel and clothing accessories, not knitted or crocheted	287.839
Products of the milling industry; malt; starches; inulin; wheat gluten	269.881
Cotton	266.202
Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad	265.340

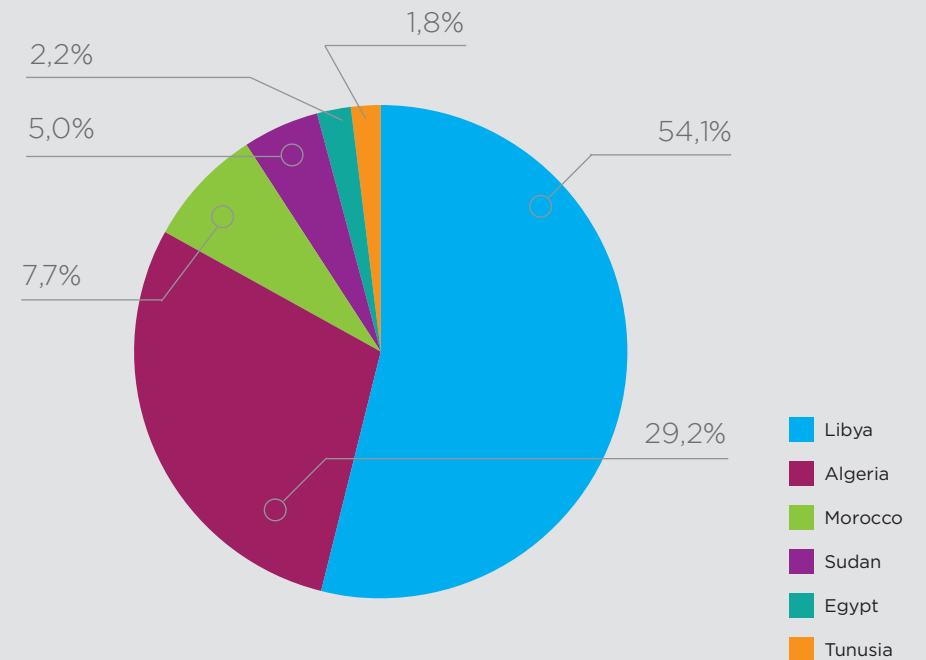
TURKEY'S PRESENCE IN AFRICA

Overseas Contracting Projects by Turkish Contractors (%) (1972-2018)



Source: KPMG

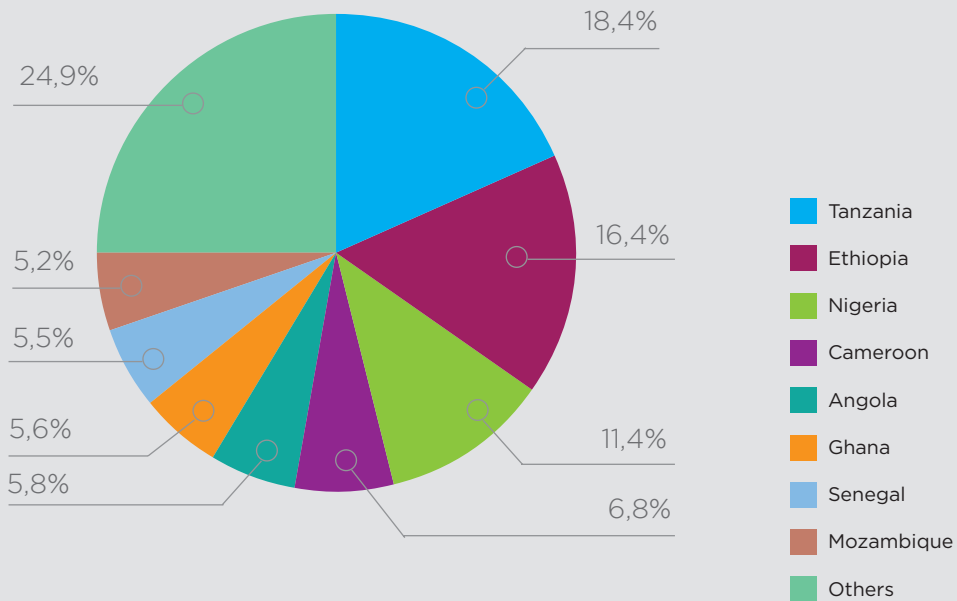
North Africa 1140 Projects, 6 Countries 53,4 Billion USD (1972-2018)



Source: KPMG

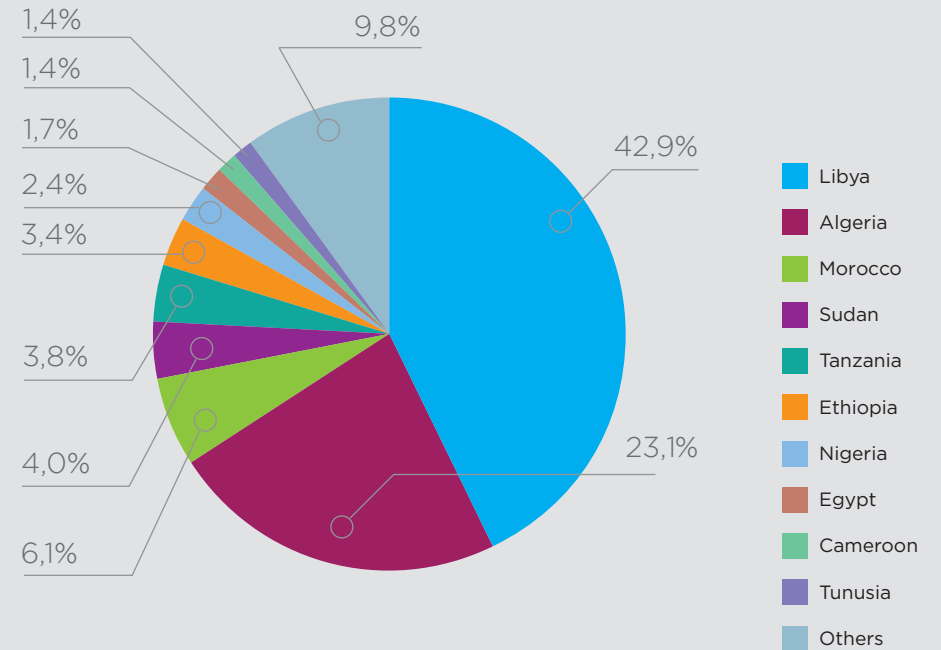
TURKEY'S PRESENCE IN AFRICA

**Sub-Saharan Africa 237 Projects
35 Countries, 14 Billion USD (1972-2018)**



Source: KPMG

**International Activities in Africa 1377 Projects
41 Countries, 67,3 Billion USD (1972-2018)**



Source: KPMG

TURKEY'S PRESENCE IN AFRICA



TURKEY'S PRESENCE IN AFRICA

	COUNTRY	2017			2018			2017-2018		
		Export (US Dollar)	Import (US Dollar)	Trade Volume (US Dollar)	Export (US Dollar)	Import (US Dollar)	Trade Volume (US Dollar)	Export-change YoY (%)	Import-change YoY (%)	Trade Volume change YoY (%)
1	Algeria	1.712.901.470	766.803.400	2.479.704.870	2.031.647.791	1.137.967.133	3.169.614.924	➔ 18,61%	⬆️ 48,40%	⬆️ 27,82%
2	Angola	186.473.093	1.364.114	187.837.207	230.083.123	2.043.489	232.126.612	➔ 23,39%	➔ 49,80%	⬆️ 23,58%
3	Benin	92.898.509	22.408.667	115.307.176	113.501.563	26.711.785	140.213.348	➔ 22,18%	➔ 19,20%	⬆️ 21,60%
4	Burkina Faso	27.260.786	63.613.627	90.874.413	53.028.186	8.658.091	61.686.277	⬆️ 94,52%	⬆️ -86,39%	⬆️ -32,12%
5	Burundi	1.973.175	102.302	2.075.477	2.508.481	112.577	2.621.058	➔ 27,13%	⬆️ 10,04%	⬆️ 26,29%
6	Cameroon	97.964.816	53.863.956	151.828.772	153.660.894	46.980.731	200.641.625	⬆️ 56,85%	⬆️ -12,78%	⬆️ 32,15%
7	Cape Verde	4.237.049	1.052.874	5.289.923	5.114.843	472.105	5.586.948	➔ 20,72%	⬆️ -55,16%	➔ 5,61%
8	Chad	17.734.185	27.341.672	45.075.857	31.633.944	26.270.870	57.904.814	⬆️ 78,38%	⬆️ -3,92%	⬆️ 28,46%
9	Cote d'Ivoire	142.408.934	300.760.373	443.169.307	174.445.575	203.259.474	377.705.049	➔ 22,50%	⬆️ -32,42%	⬆️ -14,77%
10	Democratic Republic of the Congo	27.069.794	9.388.992	36.458.786	35.467.172	8.287.328	43.754.500	⬆️ 31,02%	⬆️ -11,73%	⬆️ 20,01%
11	Djibouti	102.506.384	405.984	102.912.368	196.412.680	243.705	196.656.385	⬆️ 91,61%	⬆️ -39,97%	⬆️ 91,09%
12	Egypt	2.360.734.145	1.997.503.294	4.358.237.439	3.054.236.180	2.190.936.767	5.245.172.947	➔ 29,38%	➔ 9,68%	⬆️ 20,35%
13	Equatorial Guinea	21.582.891	25.119	21.608.010	31.275.727	227.487	31.503.214	⬆️ 44,91%	⬆️ 805,64%	⬆️ 45,79%
14	Ethiopia	338.513.538	31.526.686	370.040.224	321.073.430	34.441.204	355.514.634	⬆️ -5,15%	➔ 9,24%	⬆️ -3,93%
15	Gabon	40.184.321	3.446.810	43.631.131	30.656.426	8.201.807	38.858.233	⬆️ -23,71%	⬆️ 137,95%	⬆️ -10,94%
16	Gambia	38.399.080	2.776	38.401.856	45.514.951	313	45.515.264	➔ 18,53%	⬆️ -88,72%	⬆️ 18,52%
17	Ghana	224.551.445	128.019.025	352.570.470	274.085.831	79.300.415	353.386.246	➔ 22,06%	⬆️ -38,06%	➔ 0,23%
18	Guinea	95.757.961	18.109.011	113.866.972	106.798.653	66.392.708	173.191.361	➔ 11,53%	⬆️ 266,63%	⬆️ 52,10%
19	Kenya	152.255.578	17.114.028	169.369.606	207.824.910	18.797.437	226.622.347	⬆️ 36,50%	➔ 9,84%	⬆️ 33,80%
20	Libya	880.729.072	247.965.471	1.128.694.543	1.498.326.130	367.009.858	1.865.335.988	⬆️ 70,12%	⬆️ 48,01%	⬆️ 65,26%
21	Madagascar	73.244.713	5.109.262	78.353.975	80.437.235	4.164.628	84.601.863	➔ 9,82%	⬆️ -18,49%	➔ 7,97%
22	Malawi	2.744.629	17.015.393	19.760.022	5.909.305	16.399.687	22.308.992	⬆️ 115,30%	⬆️ -3,62%	➔ 12,90%
23	Mali	52.203.802	29.940.908	82.144.710	54.754.798	20.319.100	75.073.898	➔ 4,89%	⬆️ -32,14%	⬆️ -8,61%

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24	Mauretania	86.735.602	45.110.551	131.846.153	135.458.989	30.825.082	166.284.071	↑ 56,17%	↓ -31,67%	↑ 26,12%
25	Mauritius	65.163.963	3.782.202	68.946.165	69.429.928	2.775.327	72.205.255	→ 6,55%	↓ -26,62%	→ 4,73%
26	Morocco	1.657.717.765	924.061.683	2.581.779.448	1.989.628.332	715.715.068	2.705.343.400	→ 20,02%	↓ -22,55%	→ 4,79%
27	Mozambique	25.353.014	136.779.273	162.132.287	48.633.900	105.637.007	154.270.907	↑ 91,83%	↓ -22,77%	↓ -4,85%
28	Namibia	55.438.379	765.948	56.204.327	22.967.392	1.975.011	24.942.403	↓ -58,57%	↑ 157,85%	↓ -55,62%
29	Niger	38.161.513	868.885	39.030.398	56.353.667	2.200.020	58.553.687	↑ 47,67%	↑ 153,20%	↑ 50,02%
30	Nigeria	335.424.326	156.285.879	491.710.205	346.298.250	143.432.180	489.730.430	→ 3,24%	↓ -8,22%	↓ -0,40%
31	Republic of the Congo	57.399.647	8.444.428	65.844.075	51.727.855	3.945.460	55.673.315	↓ -9,88%	↓ -53,28%	↓ -15,45%
32	Rwanda	42.592.032	122.736	42.714.768	20.896.449	130.802	21.027.251	↓ -50,94%	→ 6,57%	↓ -50,77%
33	Senegal	243.641.280	4.945.675	248.586.955	388.996.126	12.584.720	401.580.846	↑ 59,66%	↑ 154,46%	↑ 61,55%
34	Seychelles	6.852.570	13.941.567	20.794.137	13.346.102	9.351.487	22.697.589	↑ 94,76%	↓ -32,92%	→ 9,15%
35	Sierra Leone	50.580.987	938.301	51.519.288	52.536.430	2.789.063	55.325.493	→ 3,87%	↑ 197,25%	→ 7,39%
36	Somalia	142.945.971	1.030.152	143.976.123	181.368.808	5.842.264	187.211.072	→ 26,88%	↑ 467,13%	↑ 30,03%
37	South Africa	485.069.919	1.744.438.344	2.229.508.263	534.236.759	1.381.536.762	1.915.773.521	→ 10,14%	↓ -20,80%	↓ -14,07%
38	South Sudan	2.542.068	154.101	2.696.169	2.707.810	149.520	2.857.330	→ 6,52%	↓ -2,97%	→ 5,98%
39	Sudan	395.156.473	86.166.589	481.323.062	360.892.697	73.173.074	434.065.771	↓ -8,67%	↓ -15,08%	↓ -9,82%
40	Tanzania	115.827.621	48.737.087	164.564.708	225.341.183	41.052.396	266.393.579	↑ 94,55%	↓ -15,77%	↑ 61,88%
41	Togo	58.935.144	12.055.061	70.990.205	72.761.160	17.471.469	90.232.629	→ 23,46%	↑ 44,93%	↑ 27,11%
42	Tunisia	912.702.766	206.465.898	1.119.168.664	904.673.826	182.079.796	1.086.753.622	↓ -0,88%	↓ -11,81%	↓ -2,90%
43	Uganda	23.696.472	8.568.947	32.265.419	29.673.037	10.145.395	39.818.432	→ 25,22%	→ 18,40%	↑ 23,41%
44	Zambia	16.602.746	5.212.580	21.815.326	15.369.868	3.072.719	18.442.587	↓ -7,43%	↓ -41,05%	↓ -15,46%
45	Zimbabwe	5.354.136	10.742.490	16.096.626	11.768.542	10.329.776	22.098.318	↑ 119,80%	↓ -3,84%	↑ 37,29%

