

## **Türkiye-Tanzania Business Roundtable Meeting**

**19 April 2024, Hilton Bomonti İstanbul**

**President of Tanzania H.E. Samia Suluhu Hassan,**

**Minister for Foreign Affairs and East African Cooperation of  
Tanzania Mr. January Yusuf Makamba,**

**Minister for Trade of Tanzania Dr. Ashatu K. Kijaji,**

**Minister of State, President's Office Works, Economy and  
Investment of Tanzania Mr. Sharif A. Sharif,**

**Private Sector Representatives,**

I greet you all again on behalf of Foreign Economic Relations Board-DEİK and grateful to host Honorable Tanzanian President for her first visit.

I hope this roundtable will be a fruitful beginning to improve our economic relations.

Also, it is honor for us to meet with H.E as the first Tanzanian woman and the second woman from East-African region in this position.

As DEİK, we support women in the business world and we have “**DEİK Women's Platform**” to maintain awareness of effectiveness and visibility of women in the business world, as well as enhancing female representation in senior executive positions.

We have also Türkiye-Africa Women Leadership Dialogue platform to increase partnerships among Turkish and African businesswomen.

I believe, we will focus more to collaboration on your “4R” (Reconciliation, Resilience, Reforms, Rebuilding) Vision; also energy, contracting, mining, agriculture and education Excellency President.

Now, I would like to give the floor to our private sector representatives who has or wants to invest and do business in Tanzania, to share their views.

And giving the first place to myself, my company also participated your Darüsselam BRT (Bus Rapid Transport) tender which was for 3 lots. We competed against 9 Chinese companies as the only Turkish company and we were the second in one Lot and third in another. But, it was not possible to compete with Chinese where they offered like stairs, starting deep cheap up to higher than our offer. I give you a small note about that

### **Private Sector Representatives**

Thank you for your speeches.

Now, I'd like to give the floor to H.E President for her closing remarks.

Thank you so much Excellency President.

I'd like to extend my gratitude to Honorable President, esteemed Ministers, all participants, as well as to all who made this event possible.

Thank you.

**Nail OLPAK**

## President of DEİK