

EU-TÜRKİYE

HIGH-LEVEL BUSINESS DIALOGUE

26 October 2022, Ritz, Istanbul

Excellency Minister, Commissioner, Deputy Ministers,

Representatives of Organizations,

We always say the world is changing, but first Covid and then the war between Russia and Ukraine taught us that, concepts and understandings are totally being forced to change so, either we should act accordingly or some others will do that.

Now;

- Supply Chain became so important that, the ones who did not break the supply chain became the winners
- We preferred working with big suppliers because of economic scale, but that brought us to bound limited suppliers with problems
- Digitalization was important but now it is not only digitalization, digital economy and lifestyle
- Meaning of Logistics changed from being far or near to accessibility
- Free trade was important and still is, but now there is also a new concept, friend-shoring
- Green Deal was important and still is, zero net waste plans had been done, nuclear and fossil based sources were out. Suddenly,

we heard that nuclear was also a green source and coal could be used.

Finally;

We warmly welcome announcement of Türkiye Investment Platform and as DEİK will be happy to support it.

In EU-Türkiye relations, **we need concrete steps**, that will directly affect our business and each party should do own homework. Visa issues, quotas for Turkish trucks, modernization of Customs Union, using the funds, should immediately be solved.

Green Deal should be a matter of cooperation, rather than a protectionist barrier between borders.

Thank you.

Nail OLPAK

President of DEİK