

Slovenian business delegation to Türkiye

Ankara, 13 – 15 January 2025

Participating Slovenian companies (as per **26 December 2024**):

#	Company / web	Main activity	Business interest in Türkiye
1.	Cestel d.o.o. www.siwim.com	Weigh-in-motion (WIM) system producer - SiWIM. SiWIM is a Bridge-WIM - sensors are installed under the soffit of an existing road bridge, it weighs trucks in free-flow, it has several crucial advantages in comparison to classic-road-WIM systems.	Meetings with: - partners that would promote the SiWIM on the Turkish market ; - customers/users
2.	Comita d.o.o. www.comita.si	Telecommunications, Security, IT and Automation solutions integration in Energy, Oil & Gas and Transportation industry	Business cooperation with Turkish Energy and Oil & Gas companies
3.	ELVEZ d.o.o. www.elvez.si	Plastic moulding and wire harnesses	Find partner for plastic moulding and wire harnesses
4.	EPEKA d.o.o. https://epeka.si/en/	Real estates: - Building / renovating / changing real estates into Housing cooperatives	Municipalities, Real estate state funds
5.	Fibmarkt d.o.o. https://fibmarkt.si/en/	Production of steel constructions	Production of steel parts with higher demands up to 80 tons



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6.	Guardiaris d.o.o. www.guardiaris.com	DEFENCE: Research and Development	Interested in: <ul style="list-style-type: none"> - IR, MWIR optical lenses (1-6 micro meters), - motorized zoom optical lenses (IR, MWIR), - VIS optical lenses with 10x optical magnification, - cryo cooled optical sensing in MWIR (640x500 pix, 12-15 micron pitch), - high density pcb production (6-10 layers, 0.4 mm pitch BGA), - VIS cameras 4 K with external optics mount.
7.	Impol 2000, d. d. https://www.impol.com/	Manufacturer of aluminium parts and products from own foundry (250,000 tons of products). <u>Production processes:</u> <ul style="list-style-type: none"> - Casting Extruding & drawing - Forging Machining - Hot & Cold & Foil rolling - Stamping - Coil coating <u>Products intended for industries:</u> Automotive, Pharmaceutical, Food processing, Transport, Electrical industry, Renewable resources, Consumer goods, Construction, Aeronautical and aerospace industry	<ul style="list-style-type: none"> - Aeronautical and aerospace industry - Automotive industry (Lucid motors, Ceer motors) - The Türkiye Pharma market (foils) - Defence (Scopa Industries) - Pharmaceutical industry - Food processing industry - Transport - Electrical industry - Renewable resources - Consumer goods - Construction

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8.	Intectiv d.o.o. https://www.intectiv.com/	DEFENCE : electronics & production of PCB (Printed Circuit Boards)	PCB's for Military and Aerospace . AS9100d certified. - request: meeting representatives of Aselsan
9.	Intereuropa d.d. https://www.intereuropa.si/en/	logistics	- International transport: air, sea and land - Storage and distribution in EU - Custom clearance
10.	Izop-k d.o.o. www.izop-k.com	DEFENCE : production, warehousing, logistics	Production of ammunition, rifle , and logistic company
11.	KOPS PRO, production of sheet metal products d.o.o. https://www.kops.si/en/ ; https://www.kopaoven.com/	Metal industry (cutting and varnishing; bending, spot welding, welding, installation)	- expansion of the marketing network, - market research, - material procurement (supply)
12.	Port of Koper plc https://www.luka-kp.si/en/	transport, logistics , all kind of cargo manipulation , storage, warehousing	to meet logistics and transport companies, shipowners , exporters to Europe, importers from Europe
13.	MC Public Affairs s.a.r.l. https://mcpublicaffairs.com/	Lobbying & Governmental Affairs (London and Slovenian based company)	Space, IT, automotive
14.	SIBIZ https://sibiz.eu/tr/	Corporate and business services	Specializing in assisting corporate and business clients from Türkiye entering the Slovenian and Adriatic region markets, offering comprehensive legal, accounting, tax, and full-service support for a seamless market entry and growth.

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15.	Šumer d.o.o. www.sumer.si	Mechanical metal processing , thermoplastic injection moulding, ultrasonic cleaning of metals, ultrasonic welding of thermoplastics and metals , heat and surface treatment of metals , manufacture of springs and spring elements	Searching for potential customer from Automotive, Electric and Gas Metering and Home Kitchen Appliances
16.	TRIMPEX d.o.o. https://www.trimpeks.si/en-us/	<p>DEFENCE: they specialize in trade of special-purpose goods and services for the security, defence, and aviation industries.</p> <ul style="list-style-type: none"> - over 30 years' experience with government entities in SLO, EU and SEE - Expertise in modernizing and upgrading defence/security equipment, - Strong global network: suppliers, repairers, and aircraft maintenance engineers, - Proven partner in government/public procurement and security projects, - ISO 9001 certified: specialized in MAINTENANCE of aircraft, aero engines, and components. <p>Services include:</p> <ul style="list-style-type: none"> - Supply of spare parts, calibration, and testing, - Airfield lighting equipment for civil/military airports and heliports (runways, taxiways), <p>COUNTER DRONE PROTECTION: radar systems, RF scanners, cameras, jammers, and drone "take-over" technology.</p>	

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17.	Wise Technologies d.o.o. https://wtimetable.com	<p><u>EDUCATION</u>: software infrastructure</p> <p>Enterprise software for universities/schools:</p> <ul style="list-style-type: none"> - Automated schedule creation. - Web-based booking system. - Web and mobile apps for lecturers/students (calendars, reminders, auto-subscriptions). - Public signage systems for schedules. <p>Integration and usability:</p> <ul style="list-style-type: none"> - Easy implementation with existing university/school software. - Localisation and local integration. <p>References and support:</p> <ul style="list-style-type: none"> - Proven success (e.g., Oxford University, UK). - Comprehensive support services. 	Government or private EDUCATION organisations, including all Universities, primary and secondary schools
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18.	Public Agency SPIRIT Slovenia https://www.sloveniabusiness.eu/ <ul style="list-style-type: none"> - Mr Rok Capl, CEO - Ms Tamara Zajec Balažič, Deputy Director Ms Tanja Drobnič, Secretary at Internationalization Promotion Department	Promotion of Slovenian business environment, business opportunities & proposals and attracting FDI to Slovenia	identification of potential Turkish business partners and investors to Slovenia

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19.	Ministry of Foreign and European Affairs, Department for Bilateral Economic Cooperation II - Mr Rok Tomšič , Head of Dpt. - Mr Gregor Slabe , Secretary of the Joint Committee	Bilateral economic cooperation with the countries of Eastern Europe, the Southern Caucasus and Central Asia, Africa, Asia, the Middle East and Türkiye	Exchange in governmental, institutional and business related level
20.	Defence Industry Cluster of Slovenia (GOIS) https://www.giz-gois.eu/?lang=en - Mr Boštjan Skalar , director	Economic interest association of Slovenian defence, protection and security industry	Connecting Turkish and Slovenian businesses in field of defence , protection and security
21.	Chamber of Commerce and Industry of Slovenia International Relations Dpt. https://businessslovenia.gzs.si/ - Mr Matej Rogelj	National Chamber of Commerce and Industry (business representative and lobbying organisation)	Connecting Turkish and Slovenian businesses

Ljubljana, 26 December, 2024

